Laird Loomis has played the lottery once a week for at least the past 20 years. The clerks at the neighborhood gas station know him by name and his lottery numbers by heart.

His children, Meg and Grant, always ask their father what he plans to do with his winnings. “I would start my own Loomis Family Foundation,” he says with an unlikely expectation of his dream becoming a reality.

Laird celebrated his seventieth birthday in November 2015. Grant and Meg had the idea to surprise their father with the gift of a named fund at the San Antonio Area Foundation.

They were attracted to the Area Foundation’s Acorn Fund, one that anyone can open with an initial $2,500 gift and a commitment to grow the fund to $10,000 within five years. “The threshold for giving is so approachable. Anyone can do this. My brother and I wanted to honor our parents, and this was the perfect gift,” Meg Loomis said.

The Laird and Nancy Loomis Acorn Fund is named for their father and late mother. “Well, I didn’t win the lottery, but this is even better. This is permanent. Once our fund reaches $10,000 we can begin making grants,” Laird said.

To Meg and Grant’s dismay, their father did not stop playing the lottery. Now, he plays to add to his fund.
Dear Friends,

If you think a community foundation is a nonprofit organization created by local residents to improve their communities, give yourself a prize! But that’s just the beginning.

For more than 50 years, your community foundation has worked with donors, nonprofits, advisers and our community to create innovative solutions for the issues we face. By bringing people together around a common mission, we connect resources with your vision for the future. Together, we work to help our community become vital and strong.

When future generations look back at our history, 2015 will be considered an incredible milestone. Grants and scholarships increased 59 percent. Contributions increased 49 percent. We established 30 new funds. We continue to grow our family of fundholders and increase contributions. What’s even more important than the numbers, though, is the lives changed because of you: babies in pediatric care are given ventilators through a generous grant; students like Cristina Tovar are pursuing their dreams of higher education; nonprofits are strengthening their operations to better fulfill their missions. We have you to thank.

Through all of this, our community still has great needs. We still count on you to guide our vision for a better San Antonio. I am grateful for families that embrace the value of giving back. The story of the Loomis children surprising their father with a named fund here at the Area Foundation is heartfelt and inspiring on many levels.

In this newsletter update, I hope you see how important your support is to our community. You, our generous donors, are committed to making our city a better place to live, and we are forever grateful for your trust in us as stewards of your resources.

With gratitude,

Our Mission

...helping donors achieve their charitable goals for the greater benefit of the community

confirmed in compliance with U.S. Standards for Community Foundations
Ventilators are the Gift of Life for Babies in Need

In 2015, the Area Foundation distributed $37 million in grants to nonprofits.

The Children’s Hospital of San Antonio received a $25,000 grant to provide state-of-the-art ventilators for pediatric patients.

“Through the generous grant from the San Antonio Area Foundation, we are saving the lives of babies in pediatric care. We are providing a higher standard of care now, and we can handle the increased volume of patients needing care. Thank you.”

Dr. Clint Woosley
Medical Director of Respiratory Therapy

For a list of our grantees, visit saafdn.org/communitygrants.

Singh Fund Promotes Sikh-American Awareness

“We established the Singh Fund to create awareness of the Sikh-American experience. Sikhs have been part of America’s fabric for over 100 years and in Texas since the 1920’s. We are thrilled to partner with the Area Foundation, a pillar of San Antonio, who shares the Sikh community’s values of compassion and growth for our families, neighbors and communities.”

GP & Winkey Singh

Welcome, new funds, to our family!
Funds opened from October 1 - December 31, 2015

Edward Block Family Foundation Fund
Michael and Mary Pat Bolner Donor Advised Fund
Chadwick Burke Foster Williams Charitable Fund
Dr. Robert M. Esterl, Jr. Diversity in Medicine Scholarship Fund
Harvey E. Najim Charitable Fund
Mary and Rodolfo Jasso Scholarship Fund
Jones-Boyle Fund
Laird and Nancy Loomis Acorn Fund
MLK Commission Scholarship Fund

Morgan Schooley Scholarship Fund
Penny Ann Powers Scholarship Fund
Russell M. Hughes Charitable Trust
Roalson Family Charitable Fund
Silver Spring Networks/CPS Energy Scholarship Fund
Singh Fund
Smart Energy Education Fund
Valentine Acorn Fund
The Gift of Scholarships Opens Doors for Students

Scholarship Spotlight: Cristina Tovar, McMurry University

I have been blessed to receive the Area Foundation scholarships that have helped me fulfill my dreams of going to college. With your help, I will be graduating on time, and the financial burden has been lifted off of my shoulders. Thank you!”

Cristina Tovar,
Scholarship recipient since 2012
McMurry University
Business Degree, with a concentration in Finance and Early Childhood Education
Somerset High School

Since we awarded our first scholarship in 1969, the Area Foundation has given out $19 million in scholarships, including 849 scholarships totaling $3.2 million in 2015. Please visit our website to learn about all of the opportunities and how students can apply.

Visit saafdn.org/scholarships

Working Together to Empower Youth

Excel Beyond the Bell multiplies the power of nonprofits serving young people.

The Area Foundation follows the collective impact framework in tackling complex social problems. This is an approach that embraces collaboration to solve problems.

Excel Beyond the Bell is one example of the Area Foundation’s leadership in collective impact work. As an extension to our High School Completion initiative, this group of 33 nonprofit organizations serving youth in Bexar County came together with a shared belief that every young person should have the opportunities they need to succeed. Working together, Excel Beyond the Bell has launched multiple studies to better understand the reach and impact of their collective agency’s programs, as well as the service gaps. This commitment to working together toward a shared vision is where our power is multiplied, thanks to generous donors.

Visit beyondthebellsa.org
Community Session to Detail Grants Process

*Future funding from the John L. Santikos Foundation will be outlined.*

Nonprofit organizations are invited to attend one of two community information meetings on February 22 to learn about all of the Area Foundation grant opportunities available, including how funds from the recently established John L. Santikos Charitable Foundation will be granted to the community.

**Monday, February 22, 2016**
**Choose one of two sessions: 9 a.m. or 1:30 p.m.**

Register today: saafdn.org/calendar

To research all grant opportunities and apply for those open, visit saafdn.org/grants.

The Area Foundation will host monthly community meetings to highlight and review all of the resources available to nonprofits, including grant opportunities, library research, utilizing meeting space and more. Please visit saafdn.org/calendar for future meeting dates and times.

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Charitable IRA Rollover is Made Permanent

*For those 70½ and older, you can make a gift from your IRA and receive tax benefits.*

Congress has extended the IRA charitable rollover and made it permanent. An IRA rollover gift is a way for you to support charitable causes today without impacting your checking or savings account balance.

If you are 70½ or older, you can roll over up to $100,000 from your IRA to charity. You won’t be taxed on the transfer, and it counts against your required distribution. Best of all, it’s easy.

**DID YOU KNOW...**

that you can reduce your taxes by making a gift from your IRA to charity? An IRA rollover is a simple and easy way for you to support our community.

For more information, contact Kathleen Finck, Director of Gift Planning, 210.242.4744, kfinck@saafdn.org.

Visit our planned giving center at saafdngift.org
The Enduring Power of Endowment

Your gifts can benefit our community, forever.

Norma Friedrich Ward always enjoyed birds and gardening. At some point, she became interested in helping the blind and visually impaired, which, according to family members, came from her enjoyment of “all of the colors of life”. Upon her death in 1971, Mrs. Ward’s Will provided that a park be established in memory of her parents. The Emilie and Albert Friedrich Park is located near Leon Springs and is equipped with trails for the visually impaired. Additionally, she left a bequest to the San Antonio Area Foundation to establish the Norma Friedrich Ward Trust in order to reduce or prevent blindness. In 1973, her bequest totaled $797,869. Since inception, Ms. Ward’s fund has made grants to nonprofits totaling nearly $1.8 million. The current value of her fund is $647,000. As a result of her generosity, thousands of people with vision impairments have benefited.

Like Ms. Ward’s bequest, gifts given to the San Antonio Area Foundation become part of a permanent endowment, benefiting our community forever. We invest the gifts we receive so they grow over long periods of time.

We are here to help you - our donors - make gifts of greater impact, over a longer period of time. We are committed to supporting our community’s immediate and future needs.

Area Foundation Happenings

Nonprofit Social Media Certification Graduation

Twenty-three professionals participated in the second class for the Nonprofit Social Media Certification program in partnership with The University of the Incarnate Word H-E-B School of Business. Congratulations, graduates!

Farewell to Richard E. Goldsmith

Area Foundation founder and legal counsel, Richard Goldsmith, retired after 52 years of service. Pictured left to right: Toni and Richard Goldsmith, Dennis Noll and Reggie Williams celebrate Richard’s tremendous legacy and contribution during an honorary luncheon.

Martin Luther King March

Area Foundation staff participated in the City of San Antonio’s Martin Luther King March on January 18 to pay tribute to and honor the life and legacy of Dr. Martin Luther King.
Important Reminders

Join us for the Annual Impact Luncheon

March 2, 2016
11:30 a.m. - 1:30 p.m., Pearl Stable

Please R.S.V.P. by February 22 by visiting: give.safdn.org/2016AnnualLuncheon or by calling Leticia Segovia at 210.242.4777.

Investment Overview Session will begin at 1:45 p.m. at the San Antonio Area Foundation office

Provide and Protect Wills Workshop

February 18, 2016
5:30 - 7:30 p.m.

Approximately 55% of Americans do not have a Will or estate plan in place. Give yourself peace of mind by planning ahead. Attorney Richard H. Tye will lead you through a two-hour workshop covering the basics of Will preparation, estate planning and the importance of planning for the future. Visit saafdn.org/calendar to register for the workshop. Cost: $10

Save the Date! Our city’s third 24-hour online giving day will take place May 3, 2016. Nonprofit registration is now open, with a deadline of March 31. Area Foundation donor advised fundholders will have the opportunity to make a grant recommendation before the event from your fund to any of the participating Big Give nonprofits. More information will come in late March on how you can take advantage of this great opportunity!
## Calendar of Events

All events are held at the Area Foundation’s Wells Center unless otherwise noted.

### FEBRUARY

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Title</th>
<th>Date and Time</th>
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<tbody>
<tr>
<td>16</td>
<td>Basic Grantwriting</td>
<td>9:00 a.m. - 3:00 p.m.</td>
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<tr>
<td>17</td>
<td>Succession Planning</td>
<td>9:00 a.m. - 3:00 p.m.</td>
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<tr>
<td>18</td>
<td>Wills Workshop</td>
<td>5:30 - 7:30 p.m.</td>
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<tr>
<td>22</td>
<td>Grants Information Meeting</td>
<td>9:00 a.m. or 1:30 p.m.</td>
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<td>25</td>
<td>To Be Or Not To Be a 501(c)(3)</td>
<td>Noon - 2:00 p.m.</td>
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<tr>
<td>25</td>
<td>Finding Funders Library Training</td>
<td>2:00 - 3:30 p.m.</td>
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### MARCH

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<tr>
<th>Date</th>
<th>Event Title</th>
<th>Date and Time</th>
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<tbody>
<tr>
<td>2</td>
<td>Annual Impact Luncheon at Pearl Stable</td>
<td>11:30 a.m. - 1:30 p.m.</td>
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<tr>
<td>2</td>
<td>Quarterly Investment Overview Session</td>
<td>1:45 - 3:00 p.m.</td>
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<tr>
<td>9</td>
<td>Stewardship and Cultivation</td>
<td>9:00 a.m. - Noon</td>
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<tr>
<td>22</td>
<td>Board Principles- Effective Governance</td>
<td>9:00 a.m. - Noon</td>
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<tr>
<td>24</td>
<td>To Be Or Not To Be a 501(c)(3)</td>
<td>Noon - 2:00 p.m.</td>
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<tr>
<td>24</td>
<td>Finding Funders Library Training</td>
<td>2:00 - 3:30 p.m.</td>
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<tr>
<td>30</td>
<td>Coaching and Mentoring in the Workplace</td>
<td>9:00 a.m. - Noon</td>
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### APRIL

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<thead>
<tr>
<th>Date</th>
<th>Event Title</th>
<th>Date and Time</th>
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<tr>
<td>5</td>
<td>Beyond the Thank You</td>
<td>9:00 a.m. - Noon</td>
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<tr>
<td>6</td>
<td>Quick Connections Phone Call Update</td>
<td>8:00 a.m. - 8:20 a.m.</td>
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<tr>
<td>7</td>
<td>Those Dreaded Conversations</td>
<td>9:00 a.m. - Noon</td>
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<tr>
<td>28</td>
<td>To Be Or Not To Be a 501(c)(3)</td>
<td>Noon - 2:00 p.m.</td>
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<tr>
<td>28</td>
<td>Finding Funders Library Training</td>
<td>2:00 - 3:30 p.m.</td>
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</tbody>
</table>

Save the date for The Big Give S.A.! May 3, 2016

Dates and times subject to change. Visit saafdn.org/calendar for registration information and complete details.

We’re social! Connect with us today.